

AGENT PROFILE *Diane Sibert*

Interior design experience

Diane Sibert earned her Realtor's license earlier this year, although throughout her career in commercial retail interior design, she has been involved with real estate in the coordination of leased tenant spaces, design and lease agreement approvals.

After working for retailers such as Bloomingdale's, Victoria's Secret, PINK, La Senza and Meijer, Sibert decided to invest her skills in residential and commercial real estate, which allowed her the opportunity to live in New Milford, she said.

What sets her apart is her customer service skills, attention-to-detail and a sense of urgency.

"Partnering with my clients as well as their lawyers, banks or sub-contractors with avid follow up makes the process go smoothly," she said.

For the buyer, she starts off by giving guidance in the loan process, including a list of the documents needed to qualify for a mortgage.

"I am diligent at reviewing their needs and matching them up with the home they are looking for," Sibert said. "For buyers and sellers, my experience in negotiating will assist in getting their new or existing home sold at the best price."

Her expertise includes residential and commercial interior design, home staging, color, material and furniture specifications, budgeting, reading project documents for accuracy and ensuring the proper scope of work.

She serves Danbury, New Fairfield, Sherman, Brookfield, New Milford, Gaylordsville,



Business: William Pitt Sotheby's International Realty

Lives: New Milford

Office: Danbury

Expertise: Interior design, home staging, commercial and residential properties

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Kent, Litchfield, Washington, Bridgewater, Woodbury, Bethel and Newtown.

The agent has lived in New Milford since 1988, commuting from the city on weekends while renovating a small Sears cape style home. In 2007, they moved in full-time so their son could take advantage of the schools and practice ice hockey. He is now a senior in college at Miami University in Oxford, Ohio in the Farmer's School of Business.

Sibert has a bachelor's of science degree in interior design from the University of Cincinnati, College of Design, Architecture, Art and Planning.