

AGENT PROFILE *Linda Whipkey*

A 'kinder, gentler' approach

Local Realtor Linda Whipkey's first day of classes for new agents at William Pitt Sotheby's International Realty is forever ingrained in her memory as it was Sept. 11, 2001.

"It was a day I will never forget, as you can imagine," she said.

Since then, she has remained happily loyal to the company and is convinced that this organization, its agents and superior marketing and global reach, is the finest out there.

She got into the real estate field, really, serendipitously, with a close friend who was also looking to make a career change.

Until then, Whipkey had been freelancing with area publishing companies as an editorial assistant and proofreader. She sought a career that would allow her to leave the confines of a quiet office cubicle to a more dynamic, multi-faceted career connecting her with all types of people where she could make an impact and important contribution.

Today, meeting and representing clients from all walks of life — attorneys, inspectors and colleagues in the real estate community — have allowed her to fulfill that dream.

Whipkey's clients, many of them repeat clients, seem to respond her "kinder, gentler" approach to real estate.

In these challenging times when many sellers are upside down in their homes, facing foreclosure or simply new to buying or selling a home, she finds that being able to see beyond the mechanics of the transaction and approaching the job done with empathy and understanding (as well as expertise and professionalism), is appreciated.

She serves Newtown, Bethel, Brookfield, Southbury, Monroe, Danbury and New Fairfield areas but she calls Newtown home.



Business: William Pitt Sotheby's International Realty

Lives: Newtown

Office: Danbury

Expertise: First-time home buyers, short-sale and foreclosure, relocation

Contact: (203) 944-4231, lwhipkey@wpsir.com

The agent is originally from the Philadelphia-South Jersey area, but purchased a home in Newtown when her husband took a new job in 1993. She and husband, Kevin, have two grown children, Kevin and Kara, who attended Newtown schools and are now graduated from West Chester University and Virginia Tech.

Whipkey, who has a bachelor's degree in English from West Chester University, enjoys gardening and decorating. She has a calligraphy business that caters to brides and anyone needing correspondence handwritten.