REAL ESTATE NEWS

New brokerage manager named for William Pitt Sotheby's in Southport

airfield — William Pitt Sotheby's International Realty recently announced that Linda D'Amato has been named brokerage manager for the firm's office in Southport.

D'Amato brings to the management role more than 17 years of experience as a top-performing brokerage manager in Fairfield County.

D'Amato most recently served as Vice President of Sales with William Raveis Real Estate, where she was responsible for managing three branch offices. In this leadership position, she helped to achieve No. 1 market share in the Fairfield/ Southport marketplace, while also overseeing the highest grossing branch office in the Raveis organization and managing a sales team of approximately 190 agents.

Her extensive skill set encompasses developing and executing successful training programs, mentoring and coaching her agents,



Linda D'Amato

assisting with branding and marketing, and strategic sales development.

D'Amato stated that she was

drawn to William Pitt Sotheby's International Realty for the vast array of cuttingedge tools and technological resources the company utilizes to support its sales force. The company's global reach encompassing an extensive network of affiliated firms, sophisticated marketing offerings, exclusive media partnerships and connection to the only truly international real estate brand were also important factors for her.

"I am excited to join William Pitt Sotheby's International Realty as brokerage manager," D'Amato said. "I greatly look forward to bringing my knowledge of the area and the industry to the talented sales force in Southport — the most exceptional real estate team in town — while drawing upon the incredible breadth of tools and technology the company has to offer. Here, my focus will be to continue providing best in class service to buyers and sellers, and the highest level of support and guidance to my agents."

Paul Breunich, president and CEO of William Pitt Sotheby's International Realty, expressed that D'Amato's strong sales and management background, her expertise in the Fairfield and Southport market and her deep ties to the community as well as her passionate commitment to philanthropy all make her an ideal fit with the company.

"Linda brings a powerful devotion to real estate combined with a relentless dedication to outstanding service and an extraordinary client experience," Breunich said.