



HOLLY MELLSTROM

Julia B. Fee Sotheby's International Realty / 914.224.3867 / holly.mellstrom@juliabfee.com



Q: What is unique about Julia B. Fee Sotheby's International Realty?

A: We are one of the largest and most successful Sotheby's International Realty affiliates worldwide, and focus on showcasing some of the most beautiful and iconic homes in Westchester and Connecticut, using the most advanced custom technology tools

to connect the buyer and seller. And we do it quicker and smarter than anyone else. It's a progressive, forward thinking company. Our connections with our international partners are healthy and strong.

Q: We're about 10 years into a historically long business cycle. Do you expect the bull market to continue?

A: It is pretty early in the year, but all signs look positive to a bull market this spring. Our clients look to us as market "readers," and savvy pricing in any market is key to an effective sale.

Q: Why is Westchester an ideal place to buy?

A: Whether you like the city or the country, both are 30 minutes away! I was happy living in Manhattan, but have never looked back in my 20 years of living in Pelham, which is the first town in Westchester just over the New York City border.

Q: What kind of properties are people drawn to right now?

A: Our buyers appreciate homes that are open, bright, and renovated. They want a big open kitchen and a home office. Another frequent request is a first floor bedroom and full bath. I specialize in southern Westchester, where many are commuters, so being close to the train station is a plus.

Q: Tell me about some of your prized listings.

A: I currently have some very special homes listed. One is at 328 Cliff Avenue in Pelham. It's a 7,000 square-foot former embassy, now a private home, with nearly an acre of private property and a location near the town shops, restaurants, and train station.



328 Cliff Avenue in Pelham, New York, 10803; \$2,850,000.