

AGENT PROFILE *Marlene Marrucco-Recchia*

Getting clients their dream home

Marlene Marrucco-Recchia recognizes that her customers are making the largest purchase of their lives, which gives her the inspiration to give them her very best.

“My customer service philosophy is ‘Everyone deserves the exceptional,’” says Recchia. “Which is why I never quit. I give 110% every day!” She wants everyone to walk away from the transaction feeling good and strives to make the entire process as stress-free as possible.

A Realtor for 30 years and top-producing agent, Recchia says the most rewarding part of her career is helping people visualize their dream of home ownership. She grew up in Stamford and is very knowledgeable about the real estate market throughout Fairfield county.

Prior to her real estate career, she worked for several years as a buyer for Bloomingdales and Bonwit Teller and was also a sales executive for several knitwear companies on 7th Avenue. It was the desire to work closer to home without having to commute into the city or travel for business that lead her to real estate.

“I thought this would be a great way to meet people and be involved in the community,” she explains. “The executive training program at Bloomingdales and my fashion and marketing training at The Tobe Coburn School in New York were quite rigorous,” she adds. “I think that phase of my life very much prepared me for the various hats we wear as Realtors.”

Recchia says that her greatest skill is that she is a good listener, which is extremely important when working with



Company: William Pitt Sotheby's International Realty

Lives: Fairfield

Office: Southport

Expertise: All areas of residential real estate specializing in Fairfield, Westport, Stamford, Norwalk and Trumbull

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buyers and sellers. She utilizes the internet, direct mail and social media blitzes as the best way for listings to get exposure and says her company, William Pitt Sotheby's International Realty believes their agents should have the best in order to be the best.

She takes pride in the company's award-winning web site and the fact that they are a worldwide real estate company with over 800 offices in over 60 countries.
